

Outside Sales

Summit Media Solutions, Inc.

Use your B2B selling experience and achieve the highest earning potential!

We are expanding our team of Media Consultants/Outside Sales & Marketing Professionals. We are seeking sales professionals with great interpersonal communication skills to develop multidimensional advertising campaigns for small and medium sized businesses.

We Offer You:

- Health, dental, and vision insurance benefits
- 401(K) plan with employer match
- AFLAC & Cafeteria (Flexible Spending) Plan
- Unlimited earning potential, you determine your income
- Multiple recognition & incentive programs
- Highly obtainable weekly, monthly, quarterly & annual bonus programs
- All Expense Paid Company Trip - When you meet your annual sales goals
- Paid training, 1 Year Base + Uncapped Commissions
- Unlimited sales support from our sales managers and dedicated support staff
- Ongoing coaching, training & development to ensure your success
- Leads & materials furnished
- Full-time, long term employment

As A Media Consultant/Outside Sales & Marketing Representative, you'll need:

- Excellent verbal, written, presentation and negotiation skills
- Enthusiasm to build relationships with local businesses within our 12 market areas
- Prospecting capabilities to build an ongoing pipeline of new customers
- A creative mindset to develop effective, unique advertising campaigns
- 1-2 years minimum successful B2B sales, marketing, or advertising sales
- Valid driver's license, reliable transportation and current auto insurance

Daily activities will consist of calling on area businesses and presenting advertising solutions for Brand Management, Digital, SMS Text Marketing and Print product lines.

Company Overview:

Summit Media Solutions is a listings management and advertising solutions company providing "Local Search" solutions for small and medium sized businesses. Our purpose is to help businesses target and connect with local consumers in 12 markets within the Kansas City Metro and surrounding areas.

Our employees are proud to live and work in the same communities we serve. We are a Kansas City based, family-owned business operating since 2003.

Send resume to Careers@summitmediasolutions.com or call for more information 816-903-5492 x 111

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Equal Opportunity Employer